







100% dedicated to Microsoft PPM and have been since 2004



Microsoft Partner of the Year 2015 Runner-up in 2016 & DK Partner of the Year 2007-2011



Strong global track record from 150+ organizations



Multiple key apps and solutions for Project Online – some sold directly to Microsoft



International organization
With locations in Copenhagen, Amsterdam and Aarhus



360 degree service offerings together with key alliance partners



Greatest technical PPM consultants with real world PPM experience



Member of the MS PPM Partner Advisory Council and MVP community



Best at custom development and integration together with our PPM offshore team in Russia and India



Offering the best PPM solution supporting an O365 strategy

Education

Experience

*projectum

B.Sc. (Hons) in Export Engineering

EBA

Development Engineer



HD(O)

 $\text{MoP}^{\text{\tiny{\$}}}$

International Project Manager



MSP®

P30®

Management Consultant

Nordea



Head of Product Management

Head of PMO, Business Dev.



Head of PMO

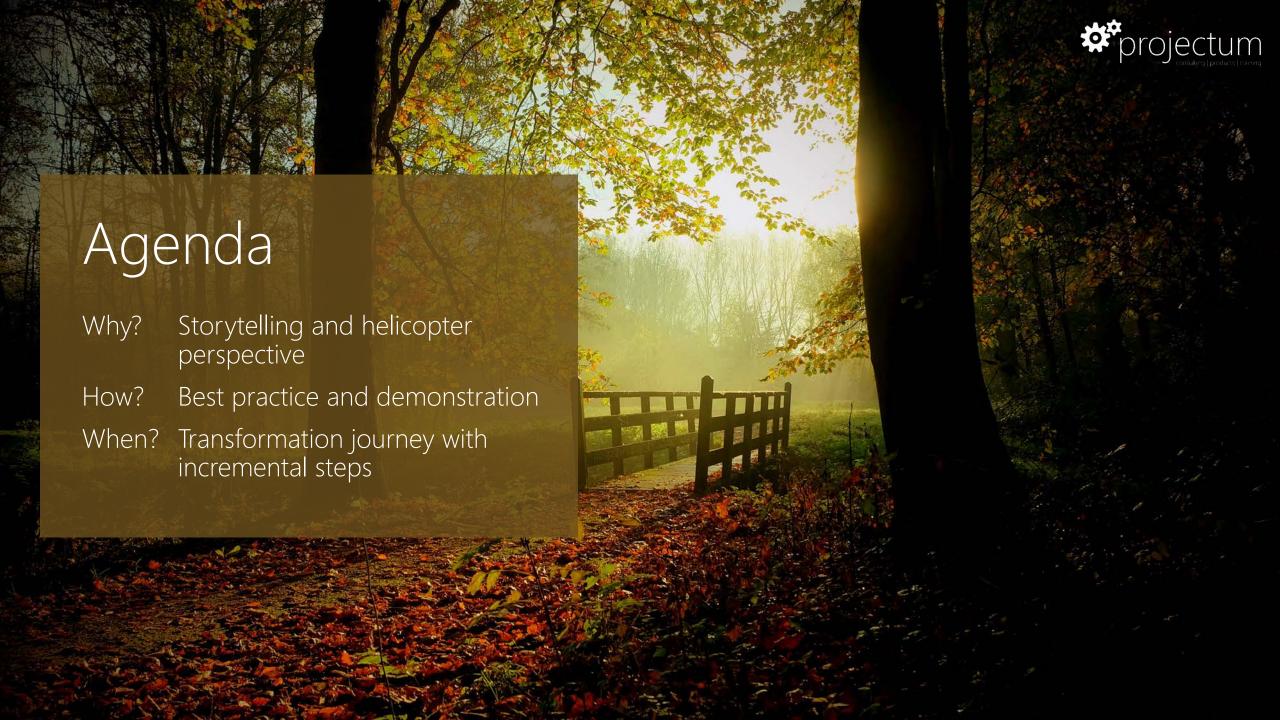


Leadership, change mgmt., P3O and PPM

15+ in technology, people and business



Consulting services, facilitating services, training services and key notes







In the beginning there was...

...a mindset to control what is going to happen



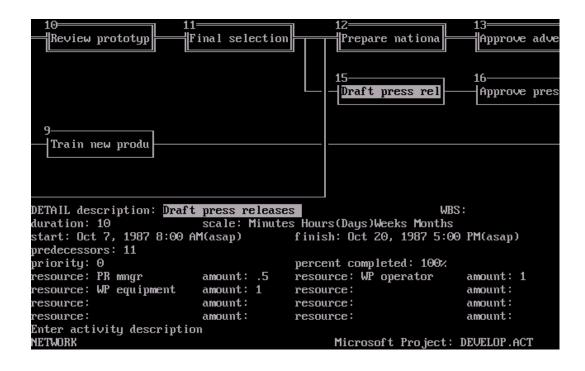


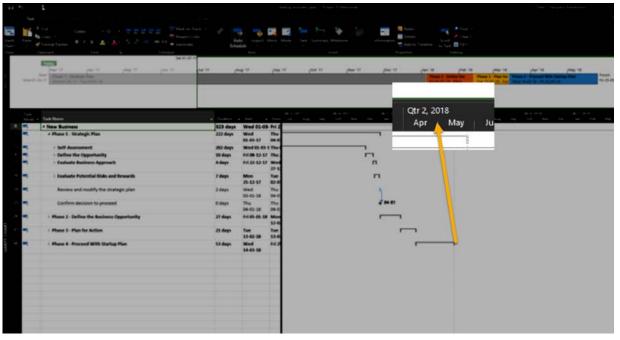
1970 — 1980



The processes were developed...

...supported by the development of IT tools to better **plan long-term** and ensure **detailed planning upfront**...





1980 — 1990





Often translated into "agile"



- Constant changes to IT and software
- Difficult to know the future requirements
- •1999 in Utah, some developers meet and discuss better ways of working



Manifesto for Agile Software Development

- •Not an Agile Manifest
- Agile vs "lightweight"
- •4 values and 12 principles
- •People over processes
- •Software over documentation
- •Collaboration over contracts
- •Changes over plans



Rugby (scrummage)

- •Scrum planning 15 min
- •Stand up
- •No coffee
- •No laptops/phones
- •Sprint forward, 3-5 weeks
- •Stop and re-plan



A new "triangle"

- No final scope
- Fixed resources
- •Fixed time



Agile Today



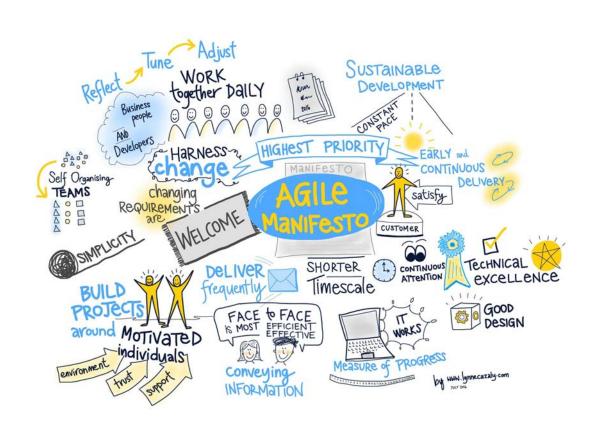
...long live agility

- Are we there yet?
 It's becoming like nails-on-a-chalkboard to hear phrases like "We're going Agile" or "We're doing this because it's agile". People are putting everything they can under the Agile umbrella, right down to cleaning up your workspace at the end of the day. What does it mean to say you've achieved becoming Agile? Is there a t-shirt? A certificate? An award?
- Agile was meant to reduce analysis paralysis and just do it. There's no perfect time. Just go. When we're overthinking it, we're not doing it. We're overthinking the things that may never happen. Instead, let's do and react to the things that have happened. Even if we take one step, we're still one step ahead.



Agile Wrap Up The manifesto for agile culture...

- We are uncovering better ways of developing software by doing it and helping others do it.
 Through this work, we have come to value:
 - 1. Individuals and interactions over processes and tools
 - 2. Working software over comprehensive documentation
 - 3. Customer collaboration over contract negotiation
 - 4. Responding to change over following a plan
- That is, while there is value in the items on the right, we value the items on the left more.
- If you want to be agile, change the organizational IT culture to fit the manifesto values and ensure the business also understand their new role.





Gartner and b

FOR CIOS

FORRESTER°

The False Promise Of Bimodal IT

BT Provides A Customer-Led, Insights-Driven, Fast, And Connected Alternative April 7, 2016

Digital Transformation

Mode 1

Marathor

Mode 2

Under Pressure, CIOs Turn To A Flawed Bimodal

Sprinting, short cycles, agric

Report Excerpt

Bimodal

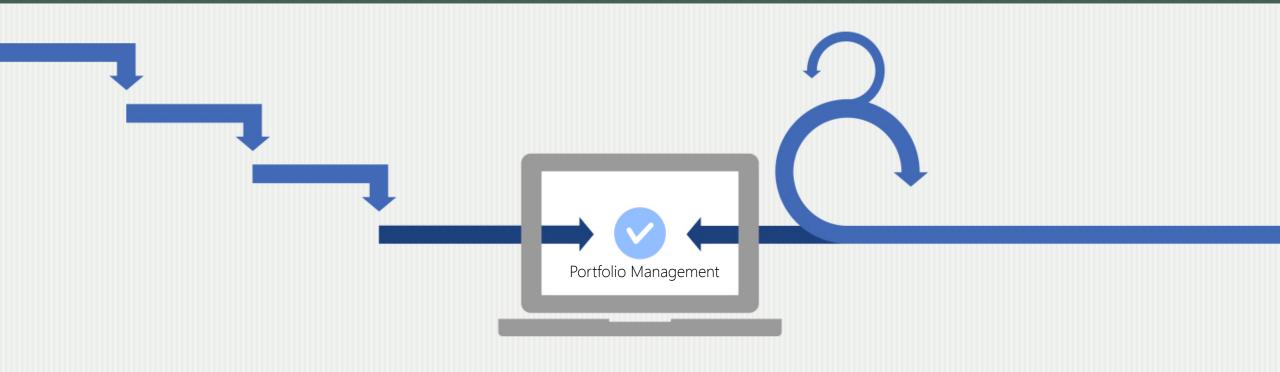
Hybrid mode e.g. is when both modes are used within one program

Mode 1 is predictable, improving and renovating in more well-understood areas.

Mode 2 is exploratory, experimenting to solve new problems.



Bimodal Issues









Bimodal is a Transition Phase Towards Agile

Traditional PPM Approach

- 1. Centralized control
- 2. Project overload
- 3. Detailed project plans
- 4. Centralized annual planning
- 5. Work breakdown structure
- 6. Project-based funding and control
- 7. Waterfall milestones

To Lean-Agile Approach

- 1. Decentralized decision-making
- 2. Demand management and continuous value
- 3. Lightweight, epic-only business cases
- 4. Decentralized, rolling-wave planning
- 5. Agile estimating and planning
- 6. Agile budgeting and agile release trains
- 7. Objective and fact-based measures



Frameworks for Scaling Up Agile Culture

Governance

Agility

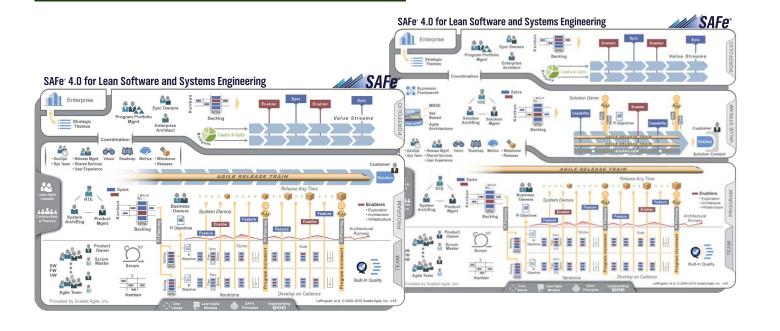
Known Tools

Acknowledge the existence and need of both approaches

Use a framework for the change such as Scaled Agile (SAFe)*

Size it according to your needs:

- 3 level SAFe
- 4 level SAFe



<100 people in value streams

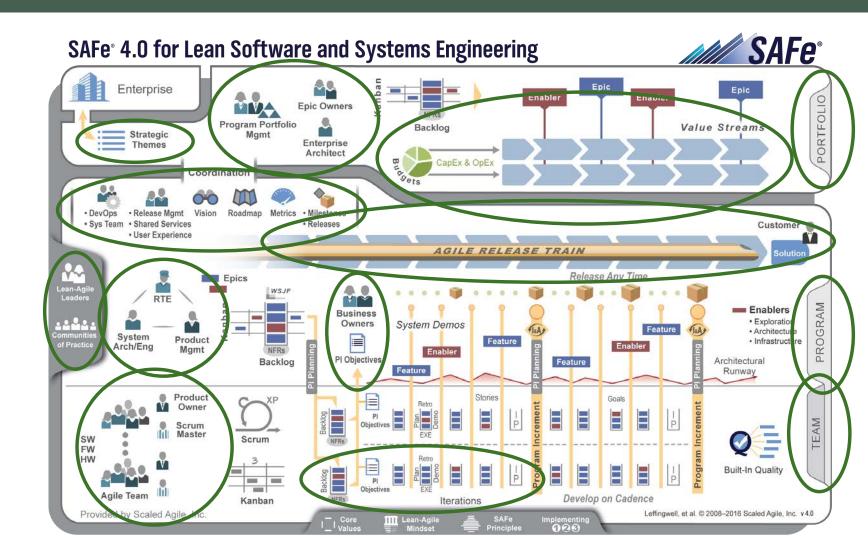
100+ people per value stream and with dependencies across trains



Frameworks for Scaling Up Agile Culture

Portfolio

as optimizing value streams cocused participation in the steppæxæestwes avedlanding and demos with desiders releditives and bed cross-organizational polaritizere piestienes stakeholder ownership thains an be broken down at (Program Increments) the Program level and scheduled on Release Trains.





Frameworks for Scaling Up Agile Culture

Values and Mind-set

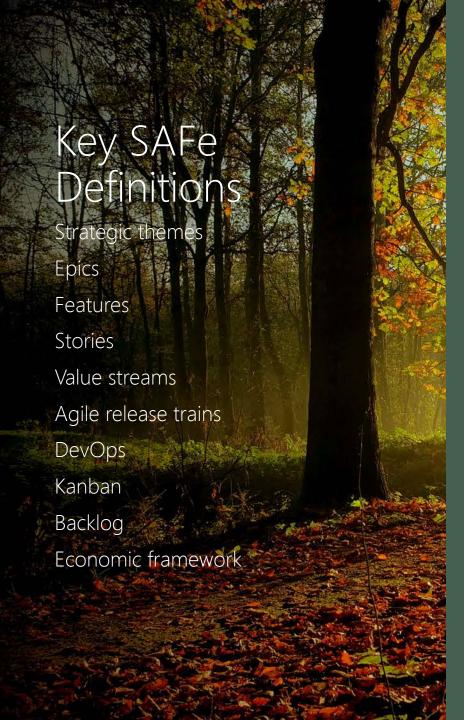
- Build-in quality, program execution, alignment and transparency
- Lean-agile mind-set: Lean house, leadership, respect for people and culture, flow, innovation and relentless improvement and support the manifesto for agile software development

Principles

- 1. Take an economic view
- 2. Apply systems thinking
- 3. Assume variability; preserve options
- 4. Build incrementally with fast, integrated learning cycles
- 5. Base milestones on objective evaluation of working systems
- 6. Visualize and limit WIP, reduce batch sizes, and manage queue lengths
- 7. Apply cadence, synchronize with cross-domain planning
- 8. Unlock the intrinsic motivation of knowledge workers
- 9. Decentralize decision-making

Techniques

- WSJF (Weighted Shortest Job First): Prioritize based on CoD/duration (CoD = Cost of Delay)
- CoPs (Communities of Practice)
- MBSE (Model Based System Engineering)
- Economic framework
- Metrics on Portfolio, Value Stream, Program and Team level





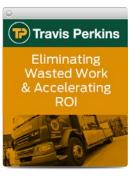






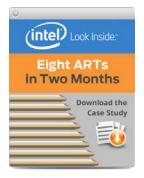








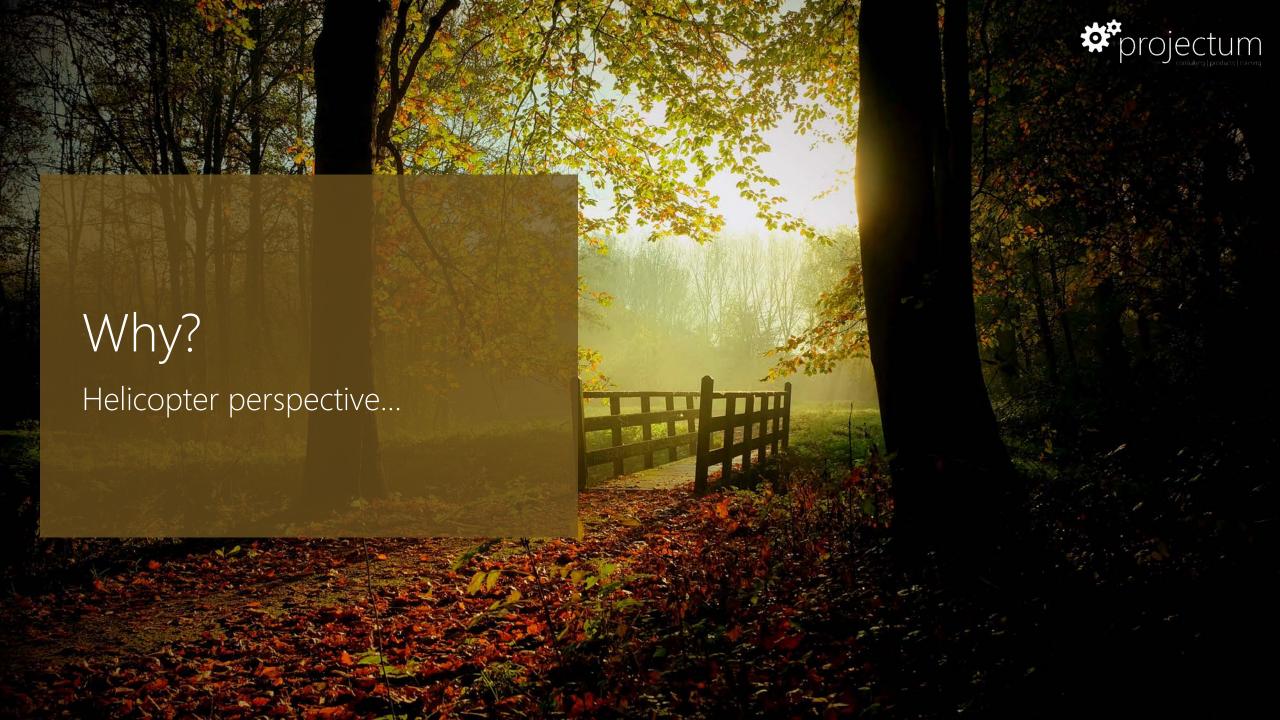














Digital Transformation in General Why is it important?

- Businesses are under increasing pressure to provide delightful experiences to customers, employees, and partners in multiple channels as well as innovate and involve customers more quickly than the competition.
- Business priorities and IT investments are misaligned, as IT continues to focus on tactical improvements and maintaining legacy infrastructure and systems.
- Many organizations still don't understand digital transformation e.g. most think its about becoming paperless.



Digital Transformation in Finance Knowledge, but limited action

- 90% agree that digital technologies are disrupting their industry
- 93% agree that a digital strategy is key to improve customer experience and engagement
- 46% agree that the firm is adequately preparing for digital disruption



Digital Transformation

So how do you "adequately prepare for digital disruption

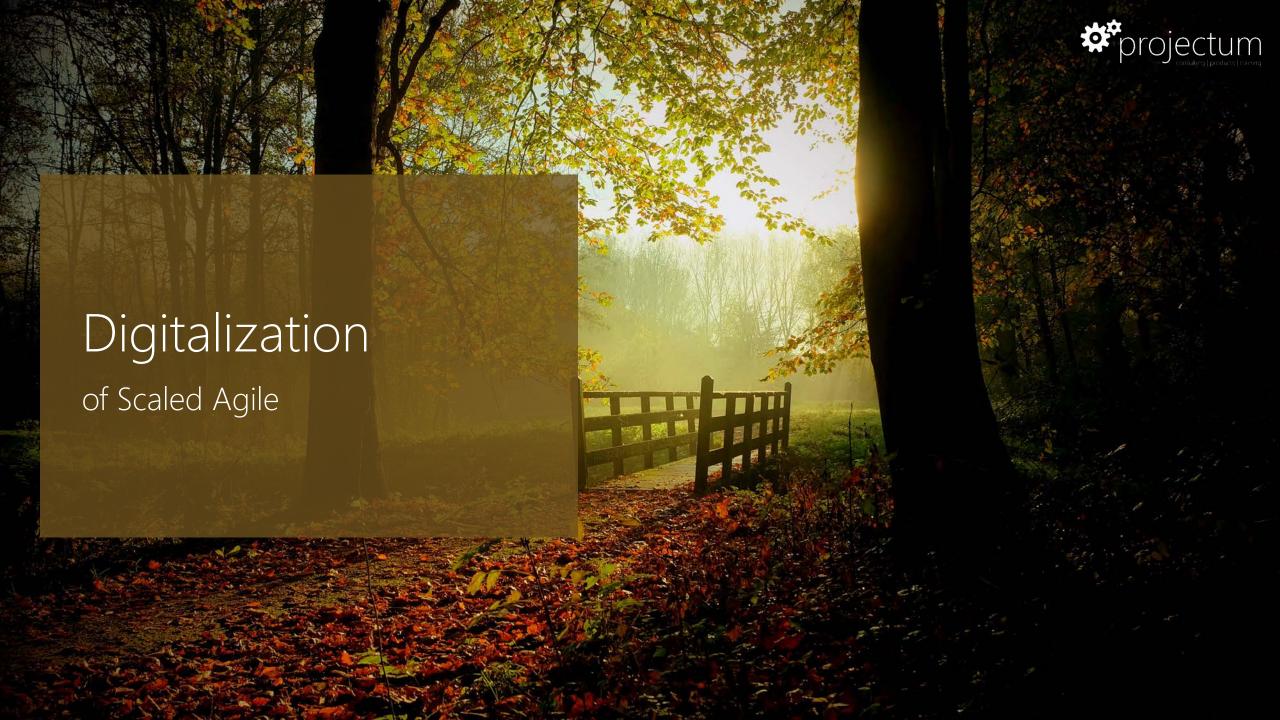
1. Innovate faster by adopting a new IT operating model and culture to empower line-of-business users to self-service IT.

2. Cross-organisational partnering to ensure priorities and IT investments are aligned and supporting the overall business goals.



Digital Transformation Remove friction and change culture

| Legacy DNA | Digital DNA |
|---|---|
| Slow, but innovating Resistance to fail Focus on innovation Late adopters of technology change | Agility Iterative Constant disruption Continuously innovating Fail early, fail fast, learn faster Fluidity Uneven velocity between digital and businesse Changing nature and topology of work Continuous ecosystem disruption |
| Siloed Fixed team structures Siloed operations Well-defined roles and skill requirements Geography dependent | Collaboration Morphing team structure Democratizing information Dynamic skill requirement Intentionally collaborative Geography agnostic |
| Hierarchical Long-standing levels of hierarchy Decision making driven by positional authority, and not skills and proficiency | Distributed Flattening and changing hierarchy Ongoing shifts in decision rights and power Changing mix of traditional and nontraditional stakeholders |
| Cautious Regulatory-determined risk appetite Siloed operations separating more risky and less risky businesses | Modulating risk and security boundaries |
| Use of analytics to anticipate customer needs Focus on the feedback loop to hear customer voices Latency in customer feedback and firms' response | Real time and on demand Increased customer involvement |
| | Siloed Fixed team structures Siloed Fixed team structures Siloed operations Well-defined roles and skill requirements Geography dependent Hierarchical Long-standing levels of hierarchy Decision making driven by positional authority, and not skills and proficiency Cautious Regulatory-determined risk appetite Siloed operations separating more risky and less risky businesses Customer focus Use of analytics to anticipate customer needs Focus on the feedback loop to hear customer voices Latency in customer feedback and firms' |



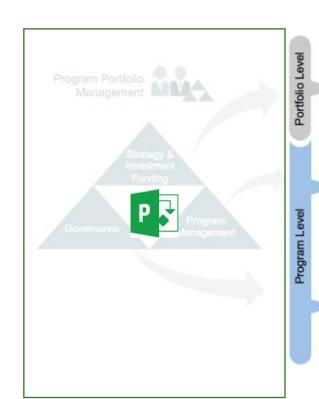


Why bother? Pull real-time info on what is going on across initiatives

- 1. Complete transparency
- 2. Consistent project reporting with comparable metrics
- 3. Improved efficiency through integration
- 4. Portfolio access to those outside of IT/stakeholders
- 5. Collaborate with remote team members
- 6. Implement and anchor the PFA high level structure
- 7. Track performance on portfolio level
- 8. Track demand and allocations for better staffing
- 9. Enable mobile ways of working
- 10. Data for friction analysis of project execution



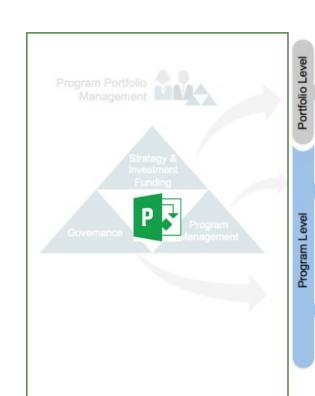
Bimodal/Hybrid vs Technology

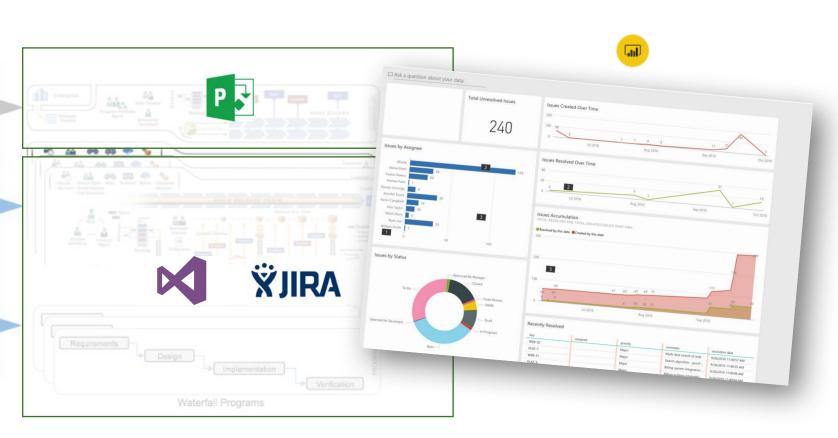




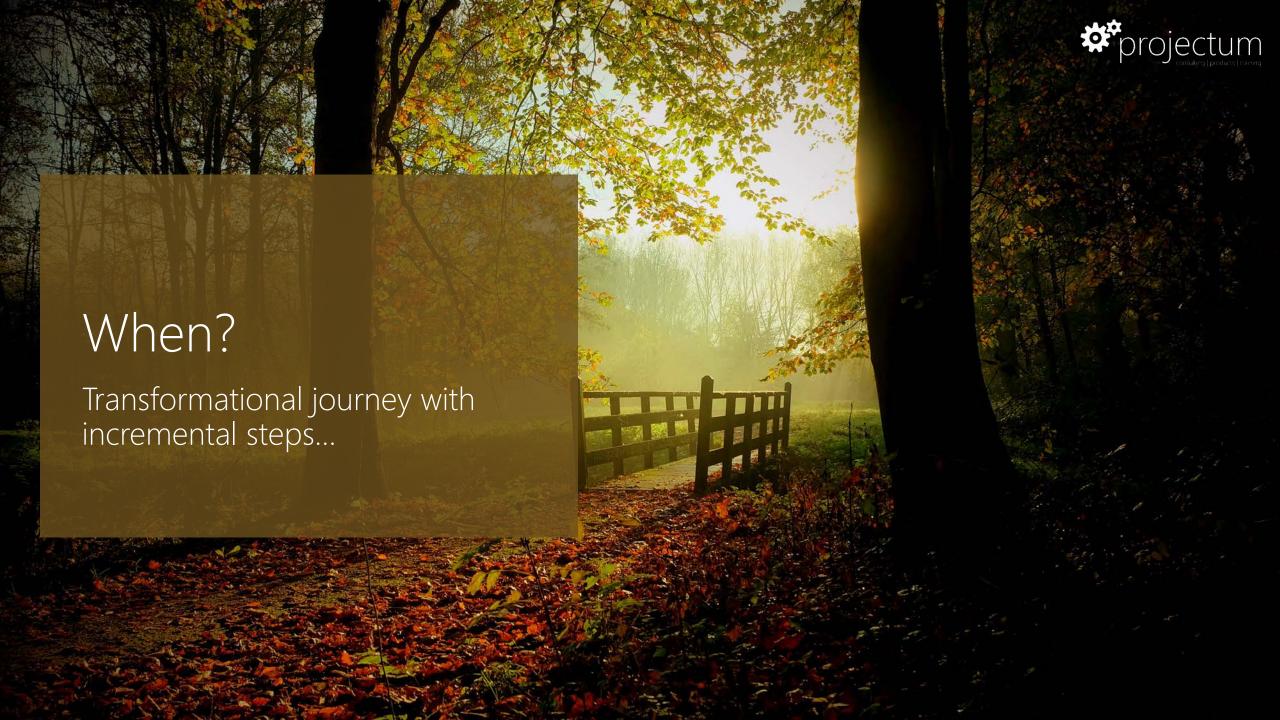


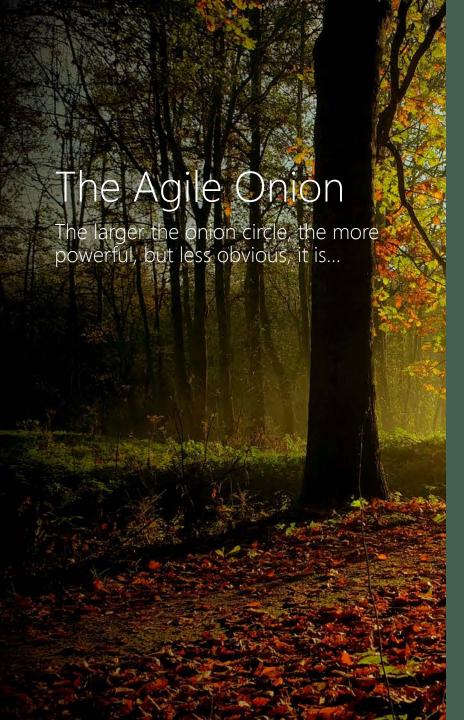
Scaled Agile vs Technology

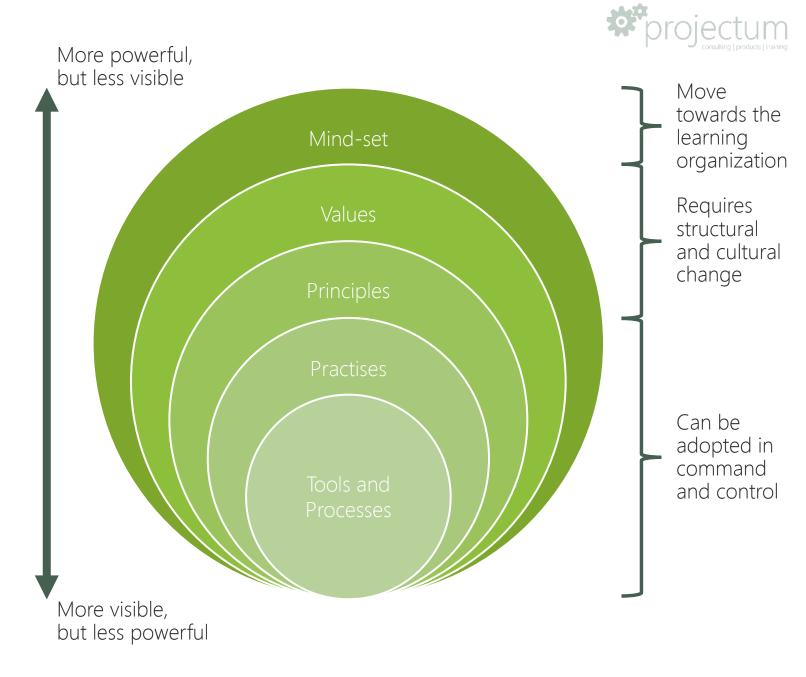








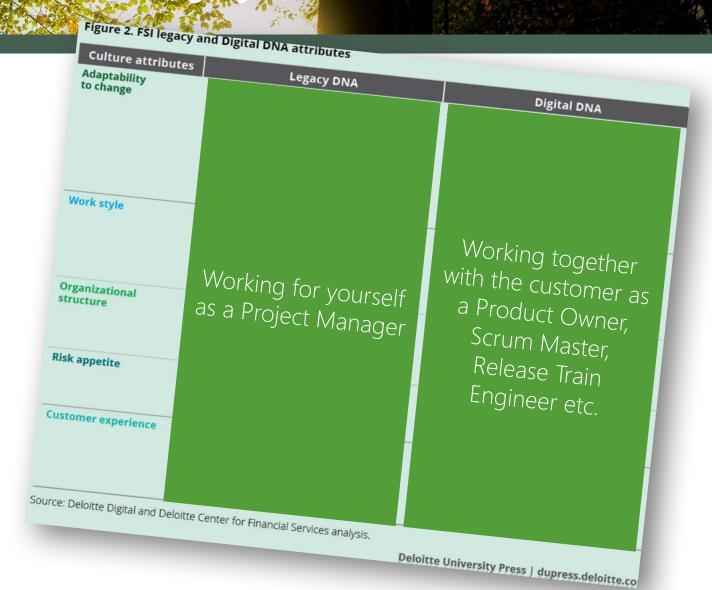






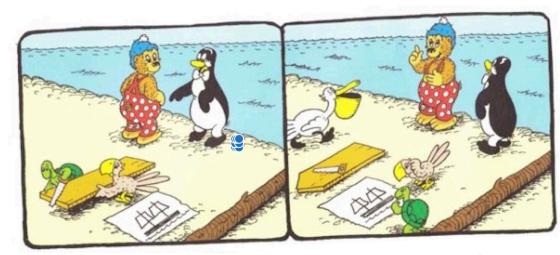
Embrace the Change and Enjoy the Ride

- Facilitate more than manage
- Less focus on requirements
- Teams commit to work and progress status reporting
- Removed silos between customer and project team
- The customer/product owner is in charge of the value (ROI)
- Work with high performance teams
- Remove obstacles (friction)
- More customer satisfaction -> more success, more fun!





Rasmus Nalle's/Bruin's Logic



- Look, the small ones are building a ship...

- Do you know what, guys? All this talking about ships has actually made me want to build one anyway!



- Shouldn't we make a cool drawing to construct it after?

- Nah, the ship is never going to look like the drawing anyway. It's better to built the ship and *then* make the drawing...

